



FluoroConsultants  
Group, LLC

# Expert Part Manufacturing and Sourcing Model

Sina Ebnesajjad, President  
FluoroConsultants Group, LLC

[Email: Sina@FluoroConsultants.com](mailto:Sina@FluoroConsultants.com)

16 Orchard View Drive, Chadds Ford, PA 19317 Tel (302) 540-9887 Fax: 610-388-1368

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# What we DO

- Manufacture and source globally parts made from fluoropolymers, thermoplastics and special alloy metals (tolerance < 0.003 inch).
- FluoroConsultants Group (**FCG**) is your conduit to the global plastics and specialty metals industries
- Maximize your profits by sourcing parts that complement your existing product portfolio
- Optimize production processes to increase throughput of profitable parts by sourcing select products.
- **FCG** is your ticket to improved operational efficiency

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# What we **DO NOT DO**

- We are a B-to-B company.
- **do not** sell parts directly to end users.

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# Key Considerations in Sourcing

- ADVANTAGES OF SOURCING ARE TREMENDOUS.....BUT.....IT HAS TO BE DONE RIGHT.
- 1) PRODUCT: Are you sourcing the right component or product?
  - Does the supplier have the technical competence to manufacture your parts?
  - **FCG** ENSURES THIS.
- 2) THE RIGHT SUPPLY CHAIN
  - Will the supply chain deliver the promised quality and savings?
  - **FCG** ENSURES THIS
- 3) RIGHT LOCATION ....the absolute lowest cost is not always the best option.



# What value we bring to you?

- Put all our expertise to work you.
- You buy parts from **FCG**, a US company.
- Our services cover *A to Z* – you give us the drawings and we will deliver the parts to your door.
  - No expensive letter of credit (LOC)
  - No hassle with shipping and customs clearance
- We provide parts made with *USP* and *FDA*-certified materials
- Our broad global supplier network along with local presence help find the best prices and quality for you.
- Our expertise and demanding standards insure highest quality parts from the suppliers.

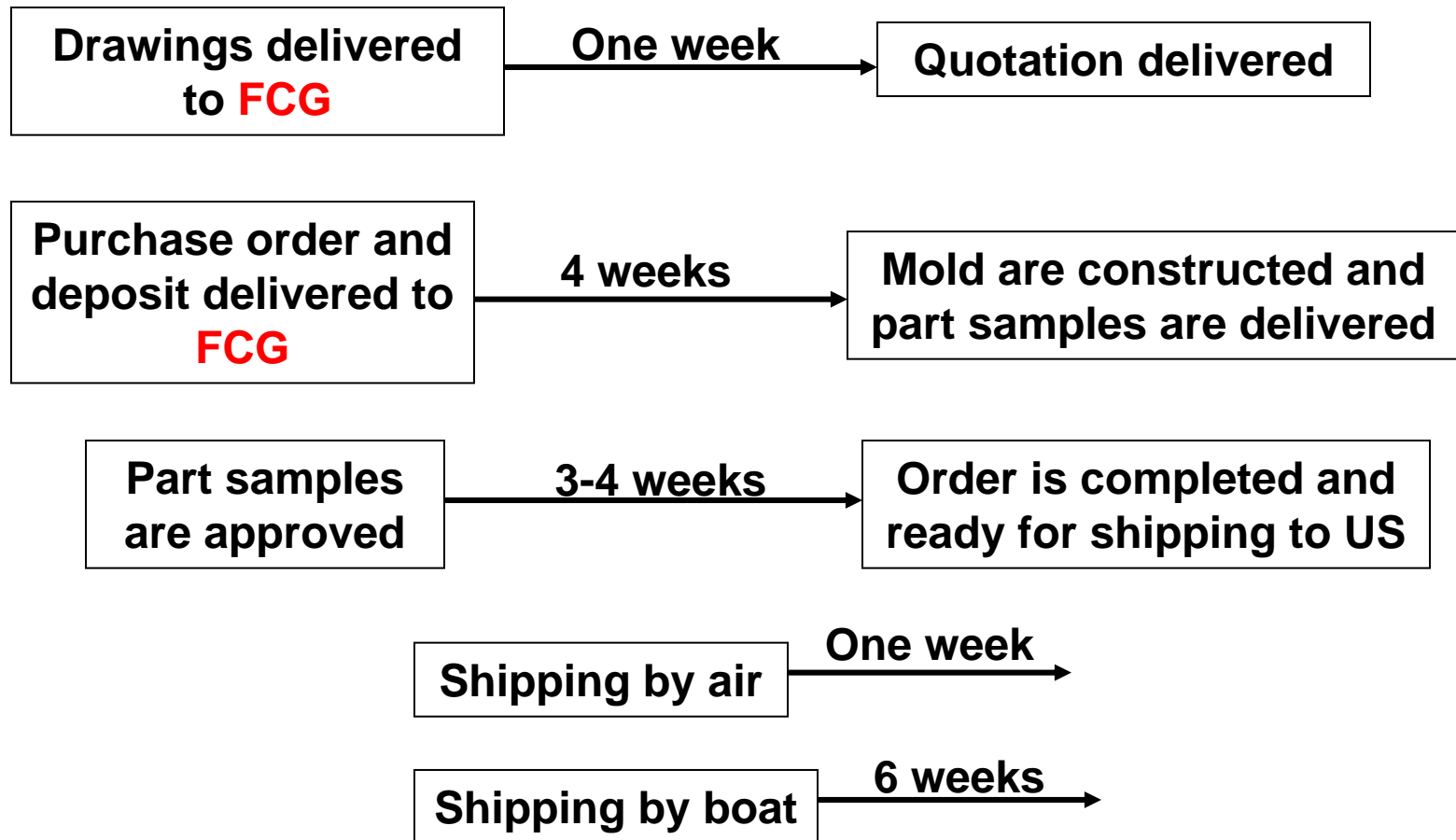


# How does the Model work?

- Provide us with a drawing, number of parts needed and resin specifications.
- We will advise you to ensure the part design is sound.
- We will send the drawings anonymously to our representatives for quotations.
- Obtain multiple quotations, select best and submit for your review
  - Work with you until the quotation is accepted
- Place order as soon as your PO and deposit have been received.
- Samples will be shipped to you for approval before parts are produced
- When the order is ready, our shippers/expeditors ship the parts, clear customs and deliver the parts to your loading dock



# Example of a Typical Sourcing Process





# Examples of Industries Served

- Chemical processing
- Petroleum
- Sanitary
- Food and beverage
- Pharmaceuticals and biopharmaceuticals
- Semiconductor and electronics
- Medical devices
- Office equipment
- Consumer
- Others

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# Examples of Fluoropolymer Parts

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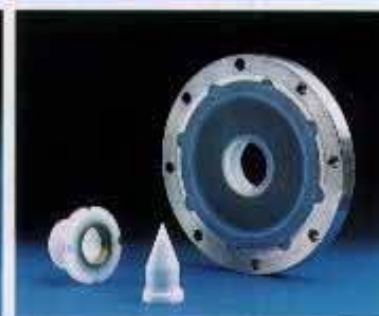
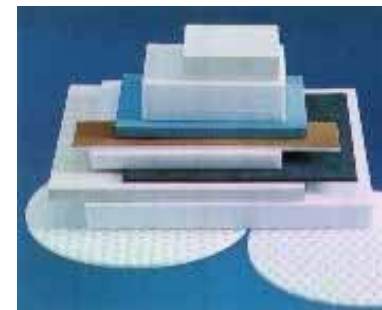


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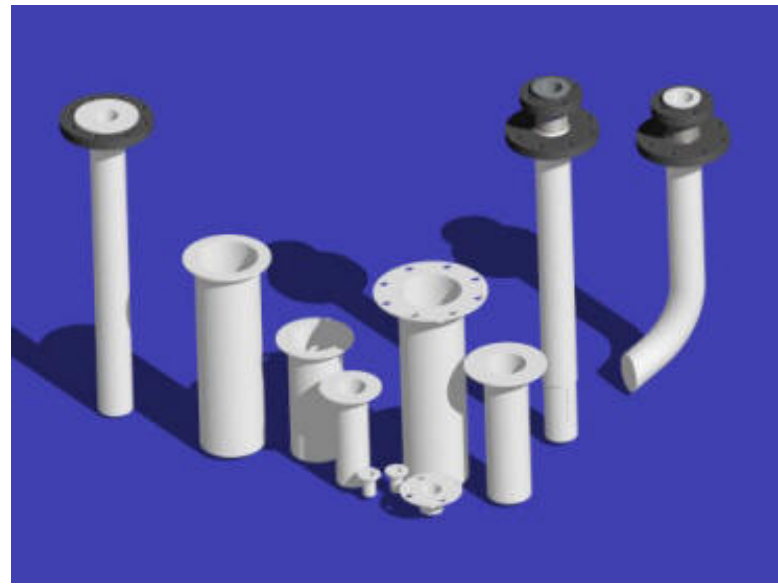


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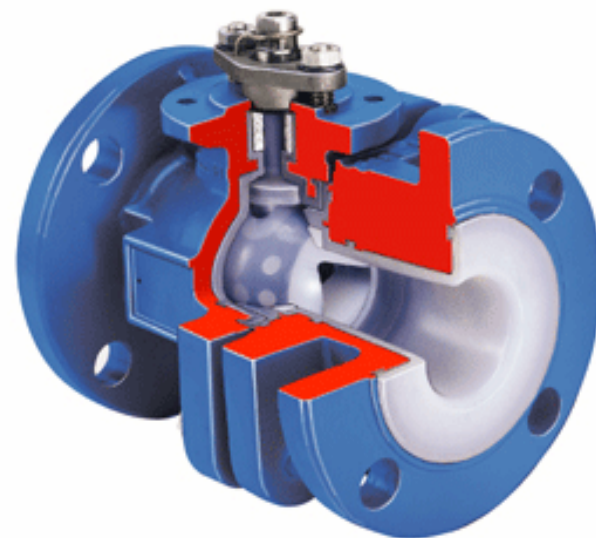
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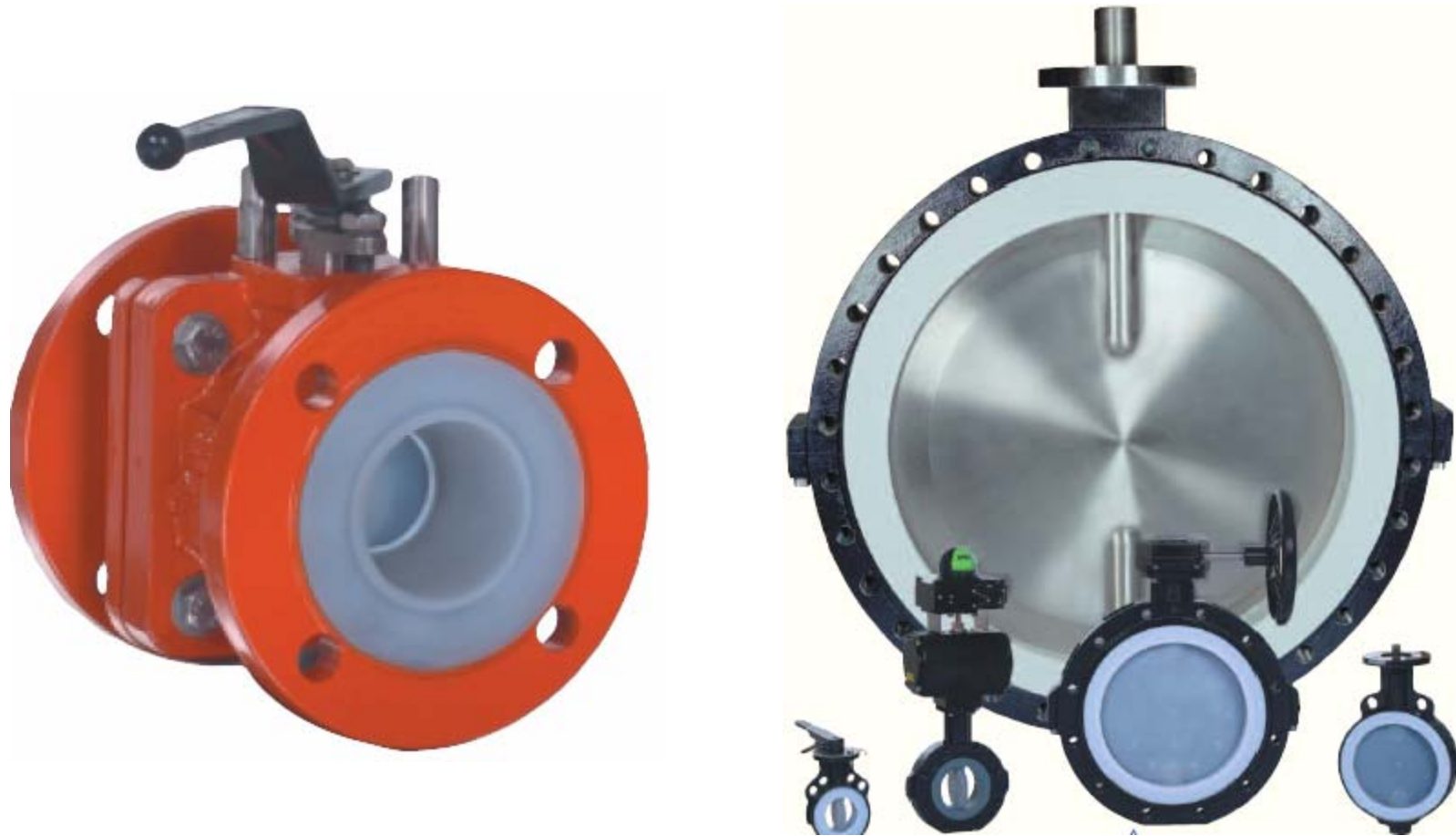


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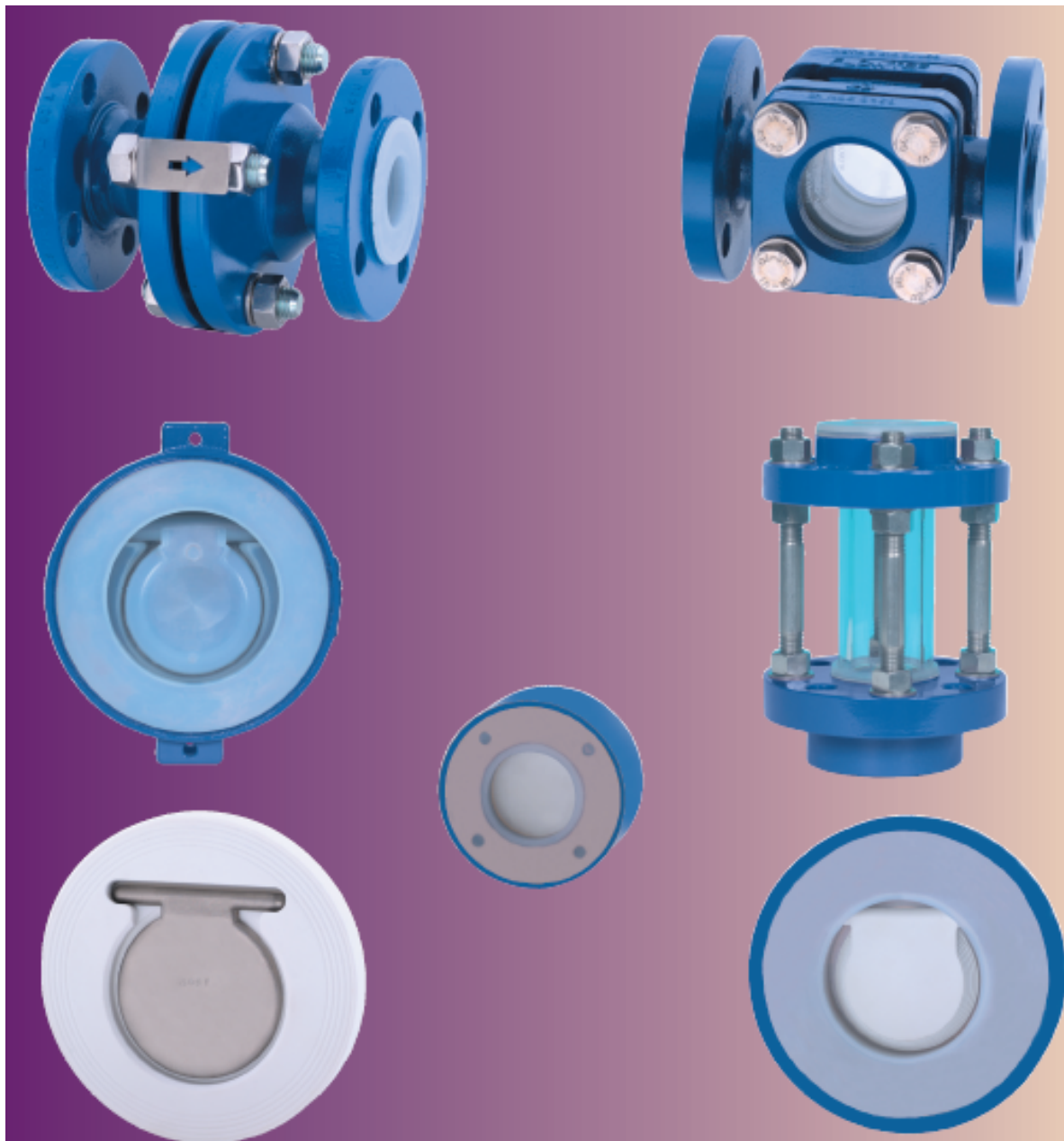
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# Examples of Metal Parts

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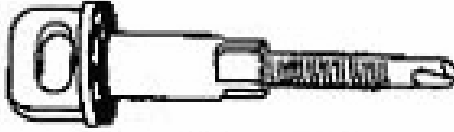
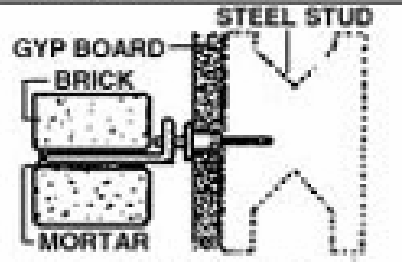


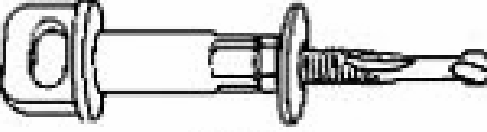
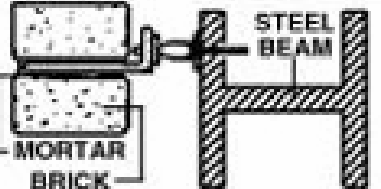


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3 TYPES OF SCREWS	3 APPLICATIONS
 <p data-bbox="640 625 997 657"><b>SELF DRILLING SCREW</b></p>	 <p data-bbox="1186 657 1417 706"><b>BRICK VENEER TO STEEL STUDS</b></p>
 <p data-bbox="745 933 892 966"><b>TAPCON</b></p>	 <p data-bbox="1123 966 1522 1023"><b>Brick Veneer to Concrete, CMU, Wood, or Brick</b></p>
 <p data-bbox="766 1218 871 1250"><b>DRIL-IT</b></p>	 <p data-bbox="1123 1234 1501 1266"><b>BRICK VENEER TO STEEL BEAM</b></p>

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